

Membership in the Negotiation Academy Potsdam (NAP)

Membership forms

1. The NAP distinguishes between individual, company/institution and honorary membership.

Individual Membership

2. Individual membership is intended for people who are either working as researchers in the field of negotiation management or who are involved in negotiation management in practice. Young academics who deal with issues of negotiation management are particularly encouraged to apply for individual membership.
3. Membership is free of charge for individuals.
4. The NAP Directorate decides on the admission and exclusion of individuals.
5. The membership of individuals is not limited in time.
6. Individuals who are members of the Academy are entitled to be listed as members on the NAP homepage.
7. The NAP Advisory Board can appoint individuals who are members of the Academy to the Advisory Board on the proposal of the NAP Board.

Membership of companies/institutions

8. The companies/institutions membership is intended for companies/institutions that have a sustained interest in negotiation management issues.
9. Membership is subject to a fee for companies/ institutions. The amount of the annual membership fee for companies/ institutions is decided by the NAP Board of Directors.
10. The NAP Directorate decides on the admission and exclusion of companies/ institutions.
11. Companies/institutions that are members of the Academy are entitled to be listed as members on the NAP homepage.
12. The NAP Advisory Board can appoint representatives of companies/institutions that are members of the Academy to the Advisory Board on the proposal of the NAP Board.

Honorary Membership

13. On the proposal of the Board of Directors, the NAP Advisory Board can apply for honorary membership of the NAP to personalities from politics, economy, administration or society.
14. The award of the Negotiation Medal is automatically linked to the honorary membership of the NAP.

Services provided by the NAP to their members

15. The NAP regularly informs its members about new findings and developments in the field of negotiation management.
16. NAP members can use the NAP homepage to draw attention to their publications in the field of negotiation management.
17. The NAP regularly organizes Academy meetings on current issues of negotiation management to which Academy members are invited.
18. In order to promote the exchange between the Academy members, the NAP sets up networking opportunities for their members, e.g. in social media.
19. NAP members receive a discount on paid events offered by the NAP. The NAP Board of Directors decides on the amount of the discount.